CAPTAINS OF THE AUTOMOBILE INDUSTRY-No. 3

#### **ANNOUNCING**

**QUALITY!** 

MILEAGE!

Produced and Refined at Oil City, Pa., in the heart of the Pennsylvania oil fields.

Have your crank case drained and re-filled with Pennzoil at any of the following stations:

CAPITOL GASOLINE STATION, Maryland Ave. and 1st St. S.W. MR. B. L. DEUTSCH.

1830 18th St. N.W.
Phone M. 465-J
F. M. SMITH GARAGE
1518 L. St. N.W.
TERMINAL FILLING STATION
2nd and Mass. Ave. N.W.

MAGEE AUTO SUPPLY CO. 3006 Sherman Ave. N.W.

RURAL CHURCH PLANS PARK FOR CITY AUTOS

The Rev. Charles F. Scofield, one of the rural clergy of the Episcopal Church in Pennsylvania, is reaching out for the Philadelphia automobidsts whe play truant from church on Sun-days.

which play trushe from conditions and days.

With the approval of the vestry and congregation of St. James' Church, Evansburg, that state, of which he is rector, Mr. Scofield has set aside parking space for upward of 800 automobiles, and has issued invitations to all automobile owners in the city

biles, and has issued invitations to all automobile owners in the city churches. members of automobile clubs and the general automobiling public to come and spend all of any Sunday at St. James.

On Sundays in July and August special open-air vesper services will be held at 7 p.m., daylight-saving time, to which Mr. Scofield invites the automobiling public. He has given assurance there will be plenty of parking space for everybody. Mr. Scofield owns an automobile. He is sympathetic toward those, who, possessing a motor car, yield to the lure of the open country in the good old summer time. He is confident rural churches can help solve the problem of absenteeism from public worship in the city churches by providing attractive services in the rural churches.



CLARENCE A. EARL.

Clarence A. Earl, president of the Earl Motors, Inc., of Jackson, Mich., was born in Elisabeth, N. J., in 1874, educated in the grammar schools, and started his business career as an office boy in New York with the American Hardware Corporation. At twenty-six he was made sales manager and later general manager and vice president; also vice president and general manager of one of the largest motorcycle concerns in the world. He acquired national prominence for his achievements as vice president of one of the largest automobile companies in America, and at the outbreak of the war, transformed the entire plant for the manufacture of gun carriages. Today Mr. Earl is one of the outstanding Agures in the automobile industry.

#### THE OWNER-DRIVER'S COLUMN.

BY L. G. HEIMPEL.

The car owner who buys shock ab ils his springs. Springs must give and bend in order to do the work they are intended for. Most springs are made of six or more leaves and every time the over each other. Let these leaves get dry, or, worse still, let rust spots form between them, and the sliding of the leaves over one another cannot take place. The spring cannot bend readily, the car rides roughly and the owner, instead of taking the springs apart and using them with grease and graphite. es to his garage and buys a set of

shock absorbers.

Shock absorbers have a place on the market of motor car accessories, but we are on the wrong track if we try to make them take the place of grease between spring leaves. In our garage experience it was always the cars with dry springs on which we were asked to put new springs. Springs break much more readily when dry than when well oiled.

more readily when dry than when well oiled.

It took a long time for the motoring public to learn the lesson that springs need oil as well as the engine. Five years ago only the expensive cars had their springs covered, Teday, there are on the market spring covers of all sorts and for all makes of cars. What is more, they are being sold, which shows that we are waking up to the necessity of oiling the springs.

If lubri-gaiters or any other spring covers are beyond your purse, don't forget that the next best thing is to jack up the body of the car, one end at a time, loosen the spring clips and take the springs apart. If necessary, wash them in kerosene, rub the rust spots with emery cloth, and finally before putting them together again, give them a good coat of soft cup grease into which a liberal helping of flake graphite has previously been mixed. You'll be

"Running In" a New Car.

In a new car all working parts are well fitted and sometimes a little tight. If made to run fast when In this condition, these parts will become warm and this causes expansion and may cause selzing. For this reason the manufacturer asks that for the first 500 miles or so the new car should not be driven over twenty miles per hour. Yet how many ot us do this? Prequently we see a youngster in a new car hitting up a pace twice that recommended.

The private owner is not the only one who is to blame for this sort of ill treatment of a new car. Several times within the last couple of "drive-awaya" of half a dozen carseach, of different makes, speeding along at a clip far too fast for the welfare of a new engine.

Running a new and well fitted engine too fast is liable to cause seried pistons or bearings, or is likely to cause scoring of either of these parts. New machines always run harder than they do after the first 500 miles, hence the engine must work harder to drive the mechanism when it is new. This has a tendency to cause after a car is run in.

Keep Track of Mileage. "Running In" a New Car.

Reep Track of Mileage.

Talking to a salesman the other day about the matter of adjustments of guaranteed tires, the salesman said: "Hardly any car owners have the faintest idea how far their tires have gone." He said further: "We generally take their word for the number of miles they think their tires have gone, because we think it pays to do so." But that is not the case with all tire firms. With the aid of a small log-book, which can readily be kept in the pocket of the car door, it is possible to get a great many facts and figures which it is impossible to get any other way. With too many of us the matter of changing a tire consists of a routine of dirty work which we like to have done with as quickly as possible. We throw the tools back in the box and try to forget about the incident. Why not stop a few minutes longer, take out the log-book, in which there is a page set aside for each tire, look at the tire's number, find that tire's page in the book and make the necessary entry? Enter the reading of the speedometer and the job is done.

A few years of this kind of book-keeping and one can decide for oneself such questions as: What make of tires give best satisfaction? Are cords worth the difference in Keep Track of Mileage.

price or not? And, above all, one can tell at a moment's notice just how many miles each tire has made. Then the question of adjustments, in case a defective tire blows out, is not

a matter of guesswork, but there it is in black and white.

This practice increases the interest in motoring, makes the owner more satisfied with a car's performance and makes the speedometer a worth-while instrument. vhile instrument.

SAVE \$14,000 PER YEAR.

The officials of the Union Transportation Company of New Jersey estimate that they will save nearly \$14.000 annually through the substitution of motor rail car equipment for

Taking advantage of their newly-granted privilege, several women have become candidates for seats in the Tasmanian parliament.

Radiators and Fenders ANY KIND MADE OR REPAIRED.
Cores installed in any make.
DEFFERENT MAKES KADIATORS.
E. L. WITTSTATT
S19 18th. F. 6410. 1421 P. M. 76

FOR WINDSHIELDS OR BODIES. Taranto & Wasman

### CHEVROLET -

World's Lowest Priced FULLY **EQUIPPED** High-Grade

COUPE

f. o. b. Flint, Mich. The People's Car

Compare it Try it as Our Guest **NASH-RINKER** MOTOR CO.

14th at Irving St. N.W. Phone Columbia 3007 Service Station 1419 Irving St. N.W. Phone Columbia 4467

# **TIRES**

30x31/2

Goodrich Diamond Guaranteed Firsts

Balance \$1.50 Weekly \$10.90

1321 L St. N.W. Main 2469 Tires on Time Payments.

# Heat does not break it up

EBONITE clings to your gears the year around. It never leaks out, or thin. It's the highest type of pure Extra Heavy Oil. It flows into everying part. For this reason it is recognized by Automobile Engineers as best Automobile Lubricant.

# EBONITE

For Transmissions and Differentials

Builds up a film of lubricant that keeps your gears quiet and free from friction.

Sold in five and twenty-five pound cans by garages, gasoline stations and accessory dealers.

Call for it by name—EBONITE. BAYERSON OIL WORKS, Manufacturers, Erie, Pa.
Fennsylvania Petroleum Products
MAKERS OF AUTOCRAT MOTOR OILS IMPROVES 416 CROSSINGS.

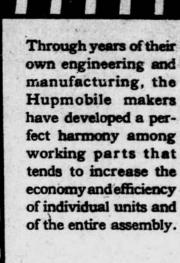
way commission has designated 416 grade crossings for improvement. Two hundred and ten of the danger spots have already been reconstructed. In thirty-five instances overpasses or underpasses have been built.



Test the Quality Earl

Go over every detail of its design and construction. Then ride in it, drive it yourself.

Capital City Garage Co.



Sterrett & Fleming, Inc. Champlain St. at Kalorama Rd. (Below 18th St.) Telephone North 5030

Hupmobile

Advanced Engineering

114 0 114 0

# WINTON SIX

WINTON'S advanced engineering, now in the ripe maturity of its twenty-fourth year, endows the New WINTON SIX with an increased flexibility and smoothness of performance at all motor speeds that prolongs its initial quality and value. The power as well as the unusual accessibility of the Wintonbuilt motor is a revelation in six-cylinder efficiency.

Winton coachwork in both closed and open types is supremely beautiful. The bodies are built entirely in the Winton shops by workmen skilled through long experience with the undeviating standards of Winton quality.

The price of the new Winton is so low for qualities so enduring that, in justice to yourself, you can't afford to purchase any fine car without first investigating this New Winton.

Model 40 Prices:

Touring Car \$3,400 : Sport Touring \$3,600 : Victoria \$4,000 : Roadster \$5,400 FOUR-PASS. SEDAN \$4,450 : LIMOUSINE \$4,450 : LIMOUSINE SEDAN \$4,700 Prices f. a. b. Cleveland

T. LAMAR JACKSON

14th and R Sts. N.W. Phone North 3863

Buy a Forect-and Spend the difference Henry Ford

DETROIT

Hundreds of Thousands of users in practically every line of business are cutting haulage and delivery costs with Ford One-ton Trucks. Let us show you why and how. No obligation. Terms if desired.

AUTHORIZED FORD and LINCOLN CAR DEALERS The World's Greatest Motor Car Values

#### Authorized Washington Ford Dealers

R. L. TAYLOR COMPANY 1840 14th St. N.W. PARKWAY MOTOR COMPANY TRIANGLE MOTOR CO.

N. Y. Ave. at N. Capital St. HANDLEY MOTOR CO. (Inc.) jeorgia Are. and Quincy St. N.W. STEUARTS GARAGE 141-151 12th St. N.E.

1520-31 M St. N.W. DONOHOE MOTOR COMPANY 213 Pennsylvania Ave. S.E. ROBEY MOTOR COMPANY 1429 L St. N.W. HILL & TIBBITTS 301 14th St. N.W. STROBEL MOTOR COMPANY 1425 Irving St. N.W.

UNIVERSAL AUTO COMPANY (Inc.)

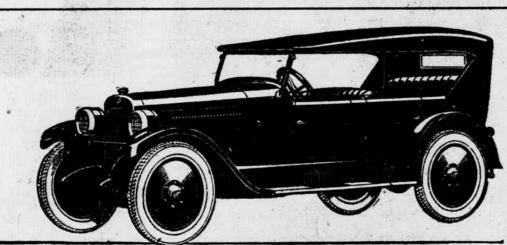
All Dealers Are Equipped to Take Care of Battery and Generator Work These Dealors Can Sell Ford Cars, Tractors, Parts, Etc., Anywhere in the United States. Reasonable Delivery on Touring Cars, Roadsters, Trucks.



Cord tires, non-skid front and rear; disc steel wheels, dem able at rim and at hub; drum type lamps; Alemite lubrication; motor driven electric horn; unusually long springs. Prices F. O. B. Detroit, revenue tax to be added: Touring Car, \$895; Roadster, \$895; Coupe, \$1385; Sedan, \$1485

H. B. LEARY, Jr. 1321-23 14th Street Telephone Main 4105

The Good



# Chalmers Six Beauty Stands Out



The Chalmers Six is an unusually beautiful car-in both design and finish.

On this score alone its position is very firm and sound.

But it also represents a remarkable degree of six-cylinder perfection, developing possibilities that must be experienced to be appreciated.

> Five Passenger Touring Car, \$1395; Roadster, \$1345 These prices f. o. b. Detroit, Revenue tax to be added. All models equipped with Disc Steel Wheels and Cord Tires



H. B. LEARY, Jr. 1321-23 14th Street Telephone Main 4105

The HALMERS